

CREDO BRANDS MARKETING LIMITED (fka Credo Brands Marketing Private Limited) Plot No. B-8, MIDC Central Road, Marol MIDC,

Andheri (E), Mumbai - 400093. INDIA Tel. No.: +91 22 6141 7200 Email: helpdesk@mufti.in

Website: Corporate: www.credobrands.in Ecommerce: www.muftijeans.in CIN: L18101MH1999PLC119669

November 07, 2025

To BSE Limited Phiroze Jeejeebhoy Towers

Dalal Street, Mumbai - 400 001

National Stock Exchange of India Limited Exchange Plaza, C-1, Block G

Bandra Kurla Complex Bandra (E), Mumbai – 400 051

*( )* 

Scrip Symbol: MUFTI

Scrip Code: 544058

Dear Sir/Madam,

Sub: <u>Presentation on Un-audited Financial Results for the quarter and half year ended September 30, 2025</u>

To

Pursuant to Regulation 30(6) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find attached herewith the presentation on Un-audited Financial Results for the quarter and half year ended September 30, 2025.

The above is being made available on the Company's website i.e. www.credobrands.in.

This is for your information and dissemination on your website.

Thanking you,

Yours faithfully,
For Credo Brands Marketing Limited

Sanjay Kumar Mutha Company Secretary and Compliance Officer

Encl. As above







MUFTI 2.0 - Premium Retail Experience × Elevated Merchandise × Brand Storytelling

## Safe Harbor



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Q2 & H1 FY26 FINANCIAL HIGHLIGHTS

## MD's Comments



#### Commenting on the Result, Mr. Kamal Khushlani, Chairman & MD, Credo Brands Marketing Limited said

At MUFTI, we began our transition journey MUFTI 2.0, which aims at offering consumers a premium retail experience, elevated merchandise, and stronger brand storytelling. As part of this transformation, we have opened 5 new premium flagship stores in high-potential markets and strategic locations in H1 FY26.



Mr. Kamal Khushlani PROMOTER, CHAIRMAN AND MANAGING DIRECTOR

In line with this transition, investments in advertising and digital marketing have increased to enhance brand visibility and strengthen consumer connect. These focused efforts have yielded encouraging results and also digital sales through MUFTI's website have more than doubled year-on-year in H1 FY26. Encouraged by this momentum, we plan to further increase our marketing investments going forward.

During the first half of the year, we continued to face soft demand and muted footfalls. However, recent GST reforms by the government are expected to boost consumption in the long term. MUFTI reported revenue from operations of ₹283.6 crore for H1 FY26, with gross profit of ₹167.3 crore and a gross margin of 59%, primarily driven by a change in product mix. The decline in revenue was largely due to a temporary supply chain disruption from Bangladesh, which delayed product availability for the quarter; these goods are expected to be dispatched in the third quarter. Revenue from the same would be coming in next quarter.

Looking ahead, we expect stronger demand led by the festive and wedding seasons, as well as positive impact from government reforms. We will also deepen our digital presence to scale our D2C business. The company remains confident in its strategic direction and committed to its vision of becoming one of India's leading premium apparel brands.

## Q2 FY26 Operational & Financial Performance





**Revenue from Operations** 

#### **Rs. 93.5** crores

**Gross Profit** 

#### **Rs. 48.1** crores

**EBITDA** 

#### **Rs. 18.8** crores

**Profit After Tax (PAT)** 

#### 443

**Total Store Count** 

#### 57.1%

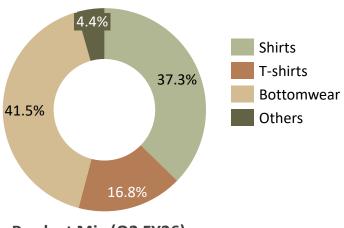
**Gross Profit Margin** 

#### 29.4%

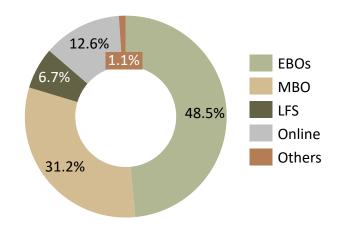
**EBITDA Margin** 

#### 11.5%

**Profit After Tax (PAT)** 



**Product Mix (Q2 FY26)** 



Sales Mix (Q2 FY26)

## H1 FY26 Operational & Financial Performance



Rs. **283.6** crores

**Revenue from Operations** 

Rs. **167.3** crores

**Gross Profit** 

Rs. **79.1** crores

**EBITDA** 

**Rs. 25.1** crores

**Profit After Tax (PAT)** 

443

**Total Store Count** 

59.0%

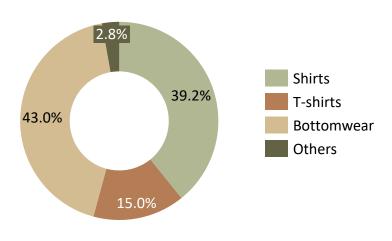
**Gross Profit Margin** 

27.9%

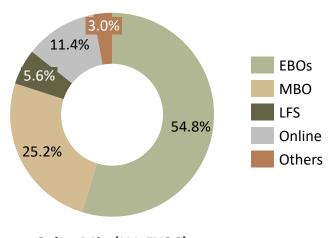
**EBITDA Margin** 

8.9%

**Profit After Tax (PAT)** 



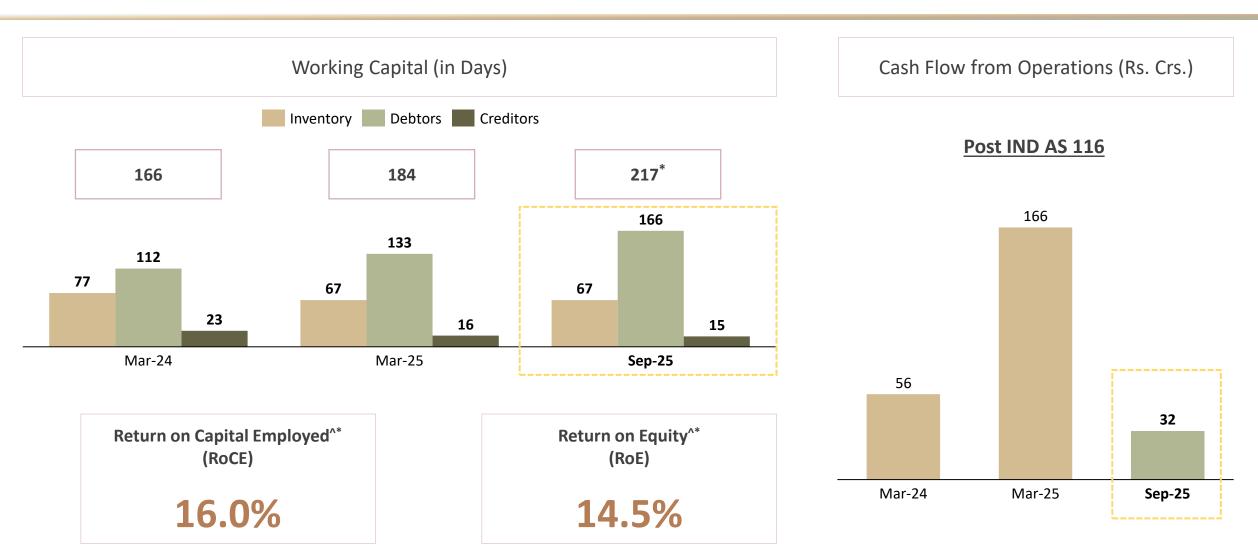
**Product Mix (H1 FY26)** 



Sales Mix (H1 FY26)

## Cash Flow & Balance Sheet





RoCE = EBIT / Average Capital Employed. (Capital Employed = Total Equity + Long Term Debt + Short Term Debt)
RoE = PAT / Average Equity

^ As of Sep 30, 2025 \* On TTM basis 7

## Profit & Loss Statement



Profit & Loss (in Rs. Crore)	Q2 FY26	Q2 FY25	YoY	H1 FY26	H1 FY25	YoY
Total Revenue	163.7	185.6	-12%	283.6	309.5	-8%
Cost of Materials Consumed	70.2	83.4		116.3	134.6	
Gross Profit	93.5	102.2	-8%	167.3	174.8	-4%
Gross Margin	57.1%	55.1%		59.0%	56.5%	
Employee Cost	8.9	7.4		17.3	15.4	
Other Expenses	36.5	37.2		70.9	68.4	
EBITDA	48.1	57.6	-17%	79.1	91.0	-13%
EBITDA Margin	29.4%	31.1%		27.9%	29.4%	
Other Income	1.9	0.5		3.5	1.7	
Depreciation	18.4	16.5		36.6	31.9	
EBIT	31.6	41.7	-24%	46.0	60.8	-24%
Finance Cost	6.4	6.3		12.6	12.4	
Profit before Tax	25.2	35.4	-28%	33.4	48.4	-30%
Tax	6.4	8.9		8.3	12.2	
PAT	18.8	26.5	-29%	25.1	36.2	-31%
PAT Margin	11.5%	14.3%		8.9%	11.7%	
EPS (in Rs.)	2.89	4.10		3.86	5.62	

- During the quarter we faced supply chain challenges in Bangladesh which impacted the availability of a few fast moving SKU's on the store display
- As the festive season shifted earlier this quarter, a portion of older inventory came back from the channel sooner than expected. This led to higher provisions for returned goods and fresh goods were placed in the stores.

## Balance Sheet



Assets (Rs. In crore)	Sep-25	Mar-25
Property Plant & Equipment	68.6	74.5
Capital Work in Progress	0.1	0.7
Right of Use Asset	217.1	214.5
Investment Property	1.6	1.6
Intangible assets	0.1	0.1
Financial Assets	20.0	17.4
Deferred Tax Asset (Net)	33.0	30.7
Non - Current Tax Assets	1.6	0.5
Other Non - Current Assets	12.7	14.1
Non - Current Assets	354.8	354.2
Inventories	105.2	101.8
Financial Assets		
(i) Trade receivables	269.0	239.1
(ii) Cash and cash equivalents	21.7	45.2
(iii) Bank Balance & Other than above	0.2	0.2
(iv) Other Financial Assets	4.4	8.3
Other Current Assets	21.7	20.3
Current Assets	422.2	415.0
Total Assets	777.0	769.2

Equity & Liabilities (Rs. in crore)	Sep-25	Mar-25
Share Capital	13.1	13.1
Other Equity	403.0	397.1
Total Equity	416.1	410.2
Financial Liabilities		
(i) Borrowings	0.9	1.1
(ii) Lease Liabilities	196.2	198.2
(iii) Other Financial Liabilities	40.9	41.2
Provisions	3.9	3.8
Non-Current Liabilities	241.9	244.2
Financial Liabilities		
(i) Borrowings	0.4	0.3
(ii) Lease Liabilities	44.4	37.4
(iii) Trade Payables	22.7	25.6
(iv) Other Financial Liabilities	1.1	1.3
Provisions	2.5	2.3
Current tax liabilities (net)	0.3	1.9
Other current liabilities	47.6	46.0
Current Liabilities	119.0	114.8
Total Equity & Liabilities	777.0	769.2

## Cash Flow Statement



Particulars (Rs. in crore)	Sep-25	Sep-24
Net Profit Before Tax	33.5	48.4
Adjustments for: Non-Cash Items / Other Investment or Financial Items	45.7	42.9
Operating profit before working capital changes	79.2	91.3
Changes in working capital	-33.7	-14.9
Cash generated from Operations	45.5	76.5
Direct taxes paid (net of refund)	-13.1	-12.5
Net Cash from Operating Activities	32.4	64.0
Net Cash from Investing Activities	-2.8	-12.9
Net Cash from Financing Activities	-53.2	-51.7
Net Change in Cash and Cash equivalents	-23.6	-0.7
Add: Cash & Cash equivalents at the beginning of the period	45.2	1.7
Cash & Cash equivalents at the end of the period	21.6	1.0

## Key Focus Areas Of The Company

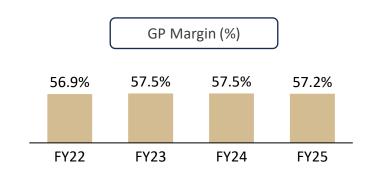


1

Consistent Gross Profit (GP)

Margins

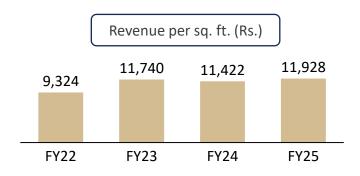
- ✓ Consistent Gross Margin despite tough demand scenario
- ✓ Consistently, GP Margins have remained above 57%



2

Consistently increasing Revenue per sq. ft.

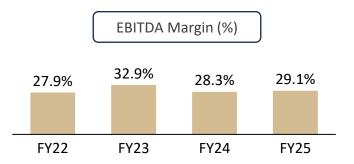
- ✓ Company has consistently increased its Revenue per sq. Ft. in Retail
- ✓ This shows improved efficiencies and improved product mix over time



3

Company believes in profitable growth

- ✓ One of the highest EBITDA Margins in the industry
- All products including leftovers have been sold profitably with no material inventory write-offs historically





TRANSITIONING INTO PREMIUMIZATION

## Premiumization of Stores Experience



#### Reinventing the Store. Redefining the Brand Experience. Reigniting the Spark





**Premiumised Customer Experience** 

1

Stronger Customer Loyalty & Repeat Visits

**Stronger Brand Differentiation** 

5

**Higher Customer Engagement** 

2

**Increased Conversion Rates** 

4

**Supports Omnichannel Strategy** 

6

Strategically adding ~20 new premium Stores

Investing in Experiential Flagships Stores

Investing in High-Impact Retail Zones like Malls, Highstreets & Airports Long term value for customer & Building Brand value

## Reinvented Brand Identity



A new identity rooted in 27 years of authenticity - ready for India's premium evolution

#### PREMIUM DESIGN | ELEVATED STYLE





#### **Reinvented Brand Identity at**

- Phoenix Palladium, Lower Parel, Mumbai Click Here to Experience MUFTI 2.0
- Sky City Mall, Borivali, Mumbai

  Click Here to Experience MUFTI 2.0
- Inorbit Mall, Hubli
- 4D Square, Ahmedabad
- R City Mall, Ghatkopar, Mumbai.....

MUFTI 2.0 rekindles demand and unlocks the next phase of growth.



## HOW IS MUFTI DIFFERENT

## How is MUFTI Different (1/2)



#### Our metrics tell a different story than traditional retail - one of strategic design, not operational weakness

**Inventory Days: Higher by Design** 

High inventory days suggest slowmoving stock, inefficient inventory management, and risk of markdowns/ write-offs.

Credo's View

Typical View

Higher inventory days are a result of our risk-free supply model to channel partners - we take back unsold stock at season-end and liquidate it profitably, with no material write-offs in our history. This ensures fresh merchandise at all retail touchpoints, enhancing brand appeal and sell-through.

#### **Receivable Days: Secured Relationships**

High receivable days imply longer credit cycles, higher working capital requirements, and greater risk of bad debts.

Higher receivable days reflect secure, long-term partnerships with franchisees, MBOs, and LFS partners. All franchisee stock is backed by security deposits, and MBO/distributor relationships span years with no material bad debt losses. Margins are structured to our advantage because partners operate at reasonable margins in exchange for risk-free supply.

#### **Payable Days: Strategic Speed**

Low payable days may suggest poor supplier credit terms or weaker negotiation leverage.

We intentionally keep payable days low because we pay suppliers promptly, often in cash, to secure better prices, priority production slots, and timely deliveries - strengthening vendor relationships and ensuring consistent quality and availability.

## How is MUFTI Different (2/2)



#### Our metrics tell a different story than traditional retail - one of strategic design, not operational weakness

#### **Risk Allocation Strategy**

Typical View

In most retail models, inventory and markdown risk lies with the store operator, reducing corporate level inventory days but burdening partners.

Credo's View

Credo Brands retains inventory risk deliberately, because our operational strength and brand demand allow profitable liquidation. This strengthens partner relationships, supports store profitability, and maintains our premium brand positioning

#### **Working Capital Profile**

Higher inventory and receivable days can be perceived as inefficient working capital management.

Our working capital structure is a deliberate strategic choice - we use our balance sheet strength to absorb partner risk, lock in favourable pricing, and ensure product freshness, driving long-term profitability and market share growth.

#### **Channel Mix**

Heavy dependence on 1 channel can limit reach and increase operational risk

Our multi-channel strategy - spanning MBOs, LFS, and multiple EBO formats (FOFO, COCO, and margin models) - diversifies risk, maximises market coverage, and allows rapid adaptation to shifting consumer demand

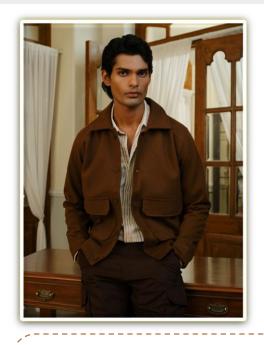
## Increasing focus on D2C channel



#### Leveraging online platforms such as Google and Meta to amplify Digital Brand presence

#### Utilizing leading online platforms - Google and Meta

- ✓ Shifting Consumer Behavior and strengthening digital visibility meets the customer where they are. This will attract new customers, drive traffic, and improve conversion rates
- ✓ Stronger digital presence supports an omnichannel retail strategy, seamlessly connecting the online discovery experience with offline conversion or vice versa
- ✓ Platforms like Google and Meta offer highvisibility touchpoints to build top-of-mind recall, especially among younger, digitally native demographics
- ✓ Hyper-Targeted Reach: Digital platforms enable highly targeted campaigns based on location, demographics, interests, and behavior maximizing ROI and brand relevance







- ✓ In the half year, Sales from our own website has grown by **over 100%** as compared to last year
- ✓ This approach may increase advertising and marketing costs and affect the profitability, the Company intends to increase brand-building spends at ~6-7% of Revenues for FY26

## Recent Marketing Campaigns (1/2)





FIRST CUT
Click Here



Click Here



400050 Elsewhere Click Here

## Recent Marketing Campaigns (2/2)







POLO Click Here

400050 For EVERY ARTIST
Click Here

ALL SAME Click Here

## 'Mufti' - Redefining Menswear



## Creative, Bold and Expressive Clothing for the Contemporary Indian Man



Focus on expressiveness and boldness in our designs differentiates us from competition



Diverse products range under the midpremium to premium price range of clothing in India



Strong brand recall amongst customers with a database of over **2.5 million customers** on "Muftisphere"



1,841+ touchpoints with 443 EBOs in 244 towns & cities in India

Presence in 580 cities in India^



Comprehensively focus on the design and outsource manufacturing



Network of **50 fabric and accessories suppliers** and **50+ manufacturing partners** 

Providing a meaningful wardrobe solution for multiple occasions in a customer's life

^As of Sep 30, 2025

## MUFTI is a Brand, Redefining Menswear



## Building Loyalty through our values, aesthetics, and product quality We are Unique, Creative and Expressive

MUFTI goes beyond being just a brand; it is a lifestyle. It embodies boldness, expressiveness, and uniqueness, making each piece of clothing more than just attire - a personal statement



Established long-standing relationships with its manufacturing partners, with an average association of over ten years

**Enabling the Company to introduce products promptly** 

#### **MUFTI's Merchandise Lifecycle Flow**

Unsold inventory from Credo sends fresh stock to offline stores is EBO, MBO & LFS effectively sold through online channels & factory outlets profitably **Fresh Period Sale** during the initial period Post-discount period, unsold merchandise is Sales at Discounted **returned** to **Price** during EOSS Credo

- ✓ The company offers all fresh merchandise every season ensuring a clean pipeline at all points of sale by reclaiming unsold stock from all offline channels thereby having 100% control of all inventory
- ✓ Customer experience remains the best. Always gets to see new & fresh merchandise
- ✓ There have been no material write offs on account of inventory in the history of MUFTI

MUFTI's Merchandise Lifecycle Flow leads to higher inventory; compensated by better EBITDA margins

## Reinvented Merchandise Architecture



**AUTHENTIC** 



**Daily Casuals** 

RELAXED



**Holiday Casuals** 

**URBAN** 



**Party-Wear** 

**ATHLEISURE** 



Lounge-Wear

Increasing our share of customer's wallet by providing designs suited for specific occasions in our customer's life



COMPANY DIFFERENTIATORS

## Company Differentiators



1

Wide Range of Products for Multiple Occasions in our Consumer's Life

2

**Strong Brand Equity with Presence Across Categories** 

3

Multi-channel, Pan-India Distribution Extending from Major Metros to Tier-3 Cities

4

EBOs Offering Holistic In-Store Brand
Experience and Enhancing Brand
Visibility

5

Scalable and Asset Light
Business Model

6

Driven Through Longstanding
Relationships with Partners from the
Back-End to Front-End

7

Systems Driven Processes and Analytical Capabilities Enable Data Based Decision Making

8

Financially Stable Business Model
With Demonstrated History of
Profitable Growth

9

Experienced Board of Directors with a Proficient Team Committed to the Brand's Philosophy

## 1. Wide Range of Products for Multiple Occasions



#### Focus on creativity, expressiveness and boldness in designs to provide a youthful appearance



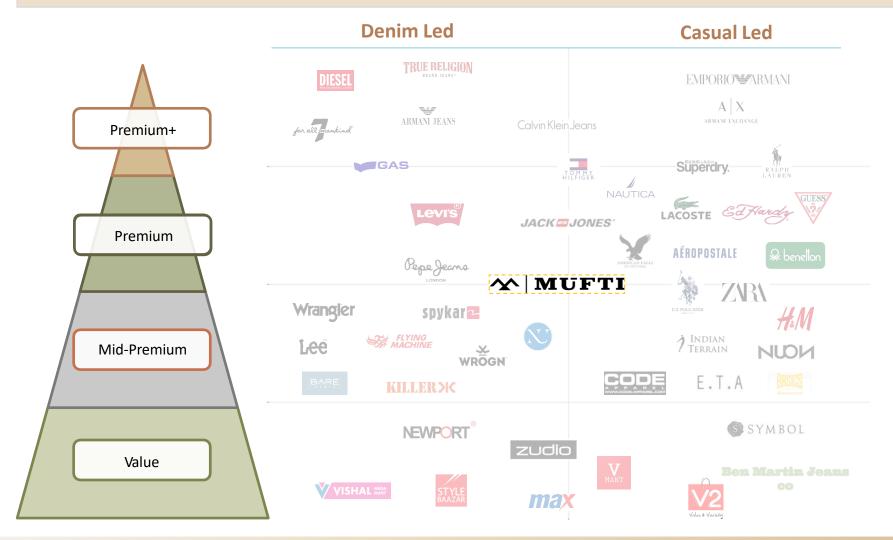
Offering the most balanced mix of products across Topwear, Bottomwear and Outerwear

Note: (1) Shirts and T-shirts together constitute Topwear 26

## 2. Strong Brand Equity with Presence Across Categories

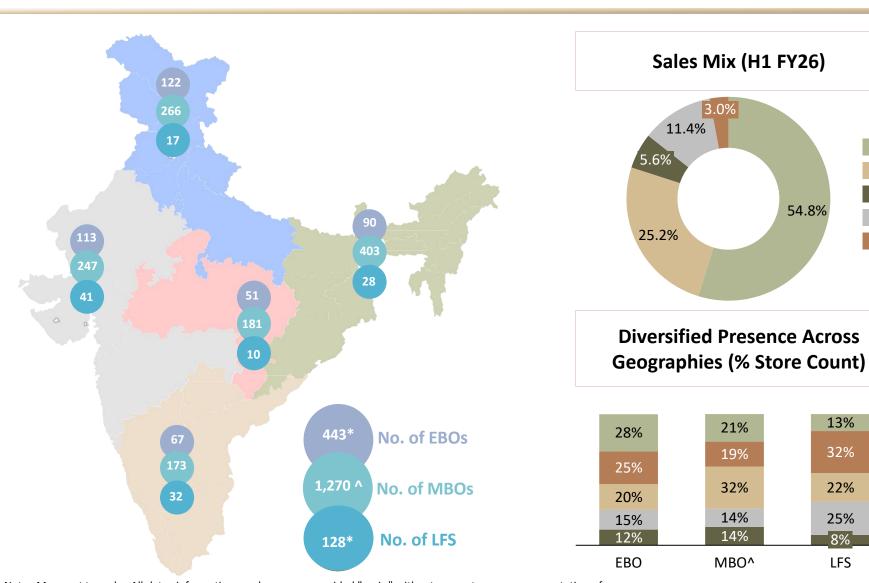


#### Prominent focus on casual wear in the mid-premium to premium price range



## 3. Multi-channel having Pan-India Distribution





**Retail Touchpoints** 

1,841+

**Cities Present** 

580

**EBO – Cities Present** 

**EBOs** 

MBO

Online

Others

North

West

East

South

Central

54.8%

13%

32%

22%

25%

8%

LFS

244

High Streets, Malls & Airports

Top 8 cities & Tier I

~40% of stores

Tier II & III

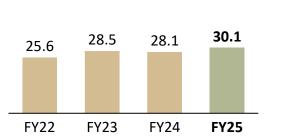
~60% of stores

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy

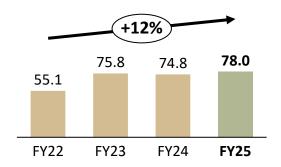
## 4. EBOs Offering Holistic In-Store Brand Experience and Enhancing Brand Visibility...



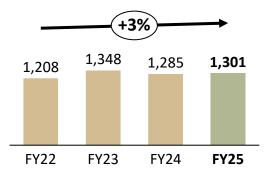
Avg. Cost of Capex per EBO (Rs. Lakhs)



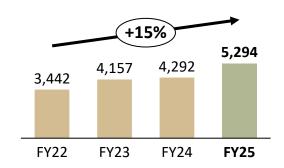
Avg. Annual Revenue per EBO (Rs. Lakhs)



Avg. Revenue per product sold (Rs.)



Avg. ticket value per bill for EBOs (Rs.)



#### EBOs central to our growth strategy

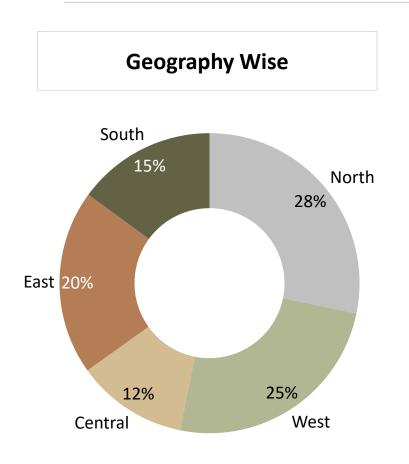
- ✓ Store locations identified to reach out to maximum number of target consumers
- ✓ In-store communications and visuals, store facades and store shutters utilized for advertising
- ✓ Identifiable and standardized colors and typography across packaging materials

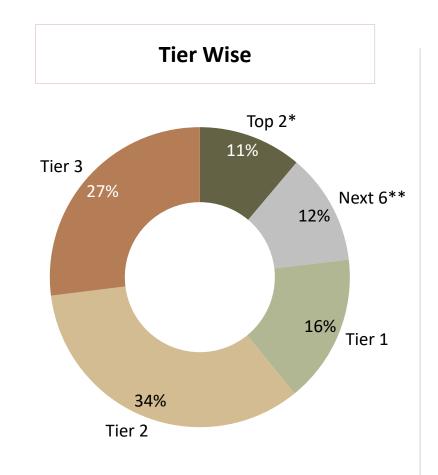
- ✓ Deliver high quality standardized
- ✓ Enhance brand visibility
- Increase awareness within each

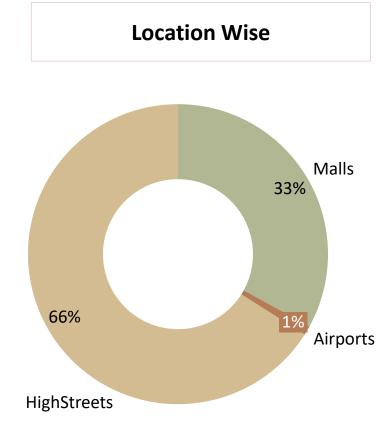
## ... with an evenly spread PAN-India network



#### 443 EBO's in 244 cities; evenly spread pan-India EBO network







As of Sep 30, 2025

<sup>\*</sup>Includes Greater Mumbai, Maharashtra (consisting of Bhiwandi, Mumbai, Navi Mumbai, Thane and Vasai) and Delhi NCR (consisting of Faridabad, Ghaziabad, Gurgaon, New Delhi and Noida)

## 5. Scalable and Asset Light Business Model

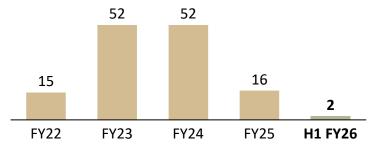




Retailing

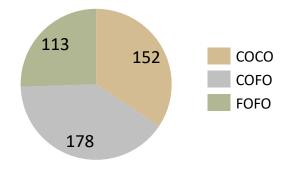
**Manufacturing** 

#### Added 135 EBOs in last 4 years



## Asset Light

#### Healthy mix of owned and franchisee EBO stores (1)



# on demand from various distribution channels

- ✓ Non-exclusive arrangements with manufacturing partners on a purchase order basis
- ✓ Ability to introduce products in a time efficient manner



Store roll-out

Outsourced manufacturing

**Sustainable** 

growth

## Keeps fixed costs low by focusing on product design

- ✓ Control and regular supervision over operations of manufacturing partners
- ✓ Compliance with quality standards

Enables optimization, from procurement to distribution and employee costs, leading to sustained profitability

# **Advantage**

## 6. Driven Through Longstanding Relationships with Partners





#### **Sourcing Partners**

Over **50**Fabric and accessories suppliers

Over **10** years
Average association of Top-5 suppliers

Arvind Limited, NSL Textiles Limited, and RSWM Limited

Centralized ordering to meet timelines for each stage of production



#### **Manufacturing Partners**

Over **50**Manufacturing Partners

Over **10** years

Average association of Top-5 suppliers

Distributed manufacturing to optimize procurement costs



#### **Franchisee Partners**

Over **50%** of franchisees associated with Mufti for over 5 years

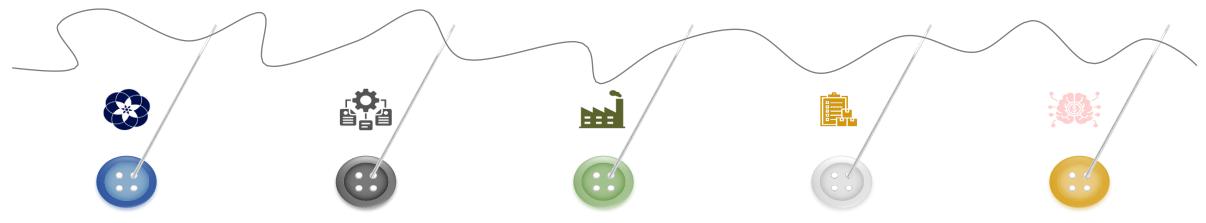
Over **12** years
Association of some franchisee partners

Delivering a coordinated look and feel in stores

# 7. Systems Driven Processes and Analytical Capabilities Enable Data Based Decision-making



#### Strong In-house Design Competencies To Deliver Innovative And High-quality Products



#### **Product Design**

- ✓ Experienced in-house **15**member design team
- ✓ Track global trends to create a design album of over 1400 designs created and produced during the year

#### **Procurement**

- ✓ Centralized sourcing of fabrics & accessories ensuring supply to manufacturing partners are cost- efficient, timely and of consistent quality
- ✓ Multiple levels of quality checks to ensure the right fabric quality

#### Manufacturing

- Ensures timely deliveries to deliver a coordinated look in stores.
- ✓ Various inline quality assurance systems in place to ensure garment conversion of desired quality

#### Tech-enabled Inventory Management System

- ✓ Ensures optimum inventory at stores as well as at the 142,700 sq. feet mother warehouse in Bengaluru, Karnataka
- ✓ Moving inventory across geographies based on real time analysis of sales

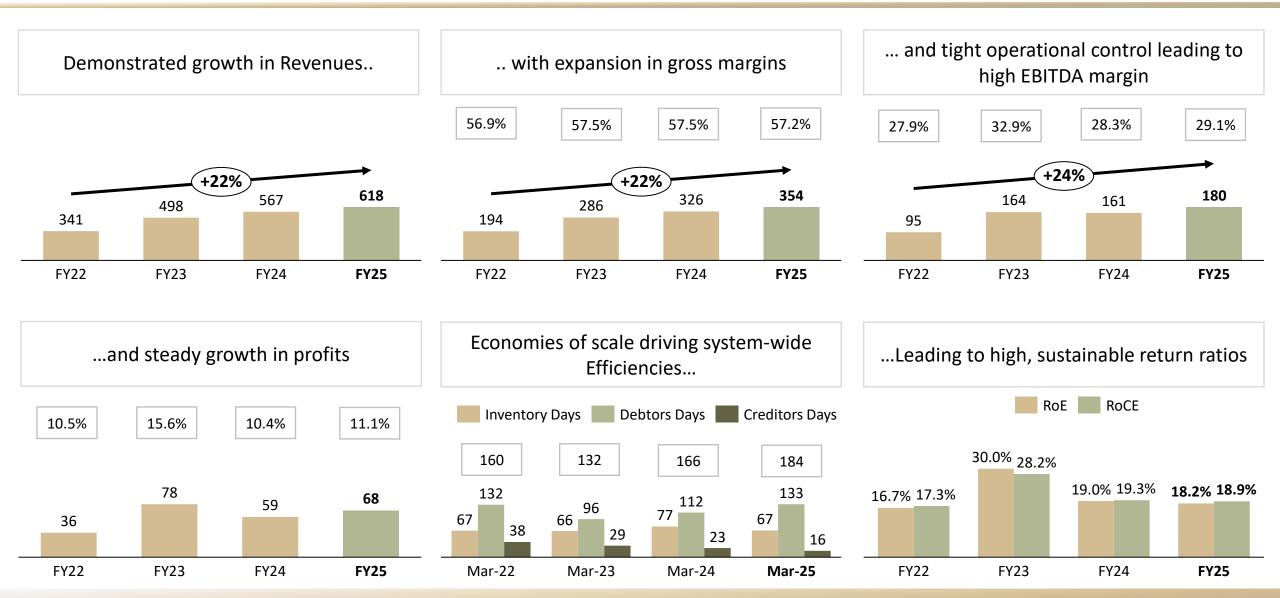
#### **Business Intelligence Tool**

- ✓ QlikSense for data analytics and management reporting
- ✓ In process of evaluating and implementing artificial intelligence and machine learning based software across EBO stores

**Entirety of supply chain managed end-to-end on ERP Ginesys** 

# 8. Financially Stable Business Model With Demonstrated History of Profitable Growth







GROWTH DRIVERS

## KEY GROWTH STRATEGIES





Expand domestic store network in existing and new cities

- ✓ Identifying potential markets for opening/relocating EBOs
- ✓ Leverage existing store network and knowledge to tap this growth opportunity
- ✓ Offers the potential for market share gains, increased brand recognition and economies of scale



Enhancement of brand appeal through focused marketing initiatives

- ✓ Project a brand image based on our style / vision / philosophy
- ✓ Targeted marketing initiatives



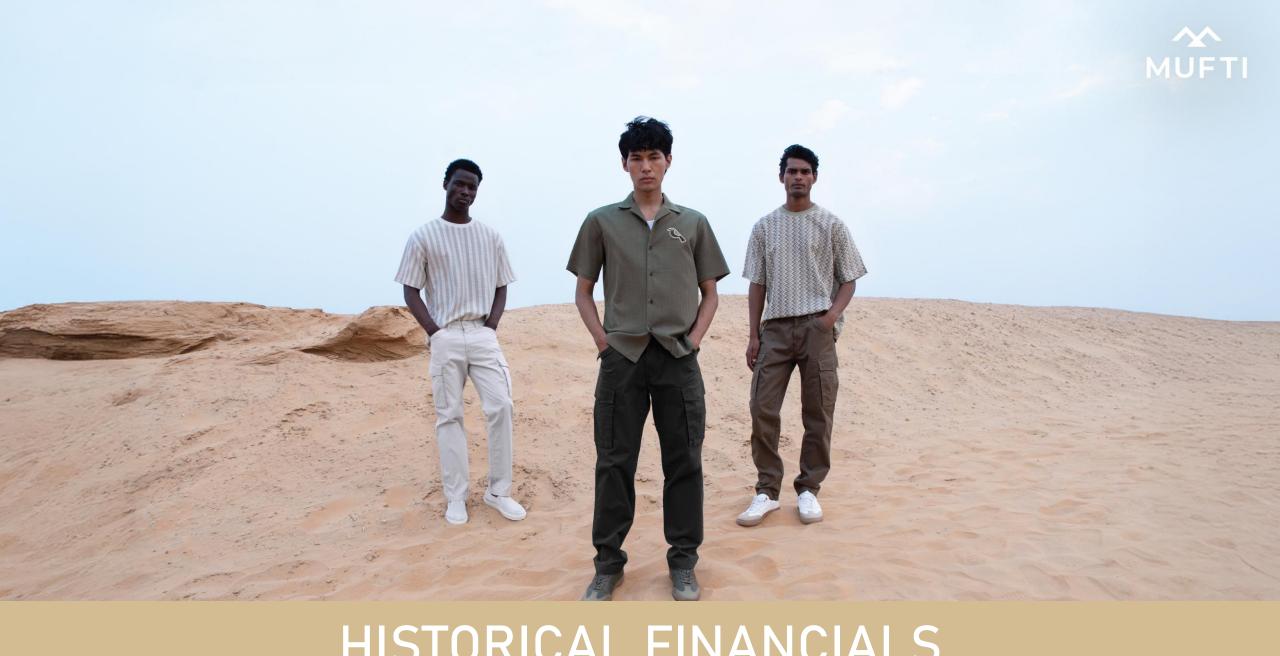
Deeper penetration to grow sales through online channels

- ✓ Capitalizing on the increasing e-commerce demand in Indian retail
- ✓ Grow share of sales from own website and e-commerce partners
- ✓ Invest in growing social media presence
- ✓ Acquire new customers assisted by a team dedicated on driving e-commerce.



Leverage technology to improve supply- chain management and enhance customer experience

- ✓ Invest further in IT infrastructure to improve productivity and increase operating efficiency
- ✓ Customize buying experience of customers, both in-store as well as online
- ✓ Tailor outreach programmes and marketing to suit specific customer behaviour patterns



HISTORICAL FINANCIALS

## Historical Profit & Loss Statement



Profit & Loss (Rs. In crore)	FY25	FY24	FY23	FY22
Revenue from Operations	618.2	567.3	498.2	341.2
Raw Material Cost	264.3	241.3	211.9	147.1
Gross Profit	353.9	326.1	286.2	194.1
Gross Profit Margin	57.2%	57.5%	57.5%	56.9%
Employee Cost	32.1	31.6	26.8	29.2
Other Expenses	142.1	134.0	95.6	69.8
EBITDA	179.8	160.5	163.9	95.1
EBITDA Margin	29.1%	28.3%	32.9%	27.9%
Other Income	6.1	4.6	11.1	13.7
Depreciation	68.6	62.2	53.4	45.9
EBIT	117.3	103.0	121.6	62.9
Finance Cost	25.5	24.1	17.8	15.0
Profit Before Tax	91.8	78.9	103.8	47.8
Тах	23.4	19.7	26.3	12.1
Profit After Tax	68.4	59.2	77.5	35.7
Profit After Tax Margin	11.1%	10.4%	15.6%	10.5%
EPS	10.5	9.2	12.1	5.6

On Consolidated Basis

## Historical Balance Sheet



Assets (Rs. In crore)	Mar-25	Mar-24	Mar-23	Mar-22
Property Plant & Equipment	74.5	77.2	61.5	40.3
Capital Work in Progress	0.7	0.8	0.2	0.6
Right of Use Asset	214.5	201.5	173.1	137.1
Investment Property	1.6	1.6	1.7	1.7
Intangible assets	0.1	0.2	0.4	0.1
Financial Assets	17.4	15.8	12.7	15.1
Deferred Tax Asset (Net)	30.7	26.7	20.3	15.8
Non - Current Tax Assets	0.5	0.5	1.5	1.9
Other Non - Current Assets	14.1	18.8	15.5	11.7
Non - Current Assets	354.2	343.2	286.8	224.3
Inventories	101.8	124.9	113.4	65.7
Financial Assets				
(i) Trade receivables	239.1	212.2	137.3	123.6
(ii) Cash and cash equivalents	45.2	1.7	8.1	50.7
(iii) Bank Balance & Other than above	0.2	0.8	0.8	0.8
(iv) Other Financial Assets	8.3	8.6	8.0	3.5
Other Current Assets	20.3	18.4	20.0	7.6
<b>Current Assets</b>	415.0	366.7	287.7	251.8
Total Assets	769.2	709.9	574.5	476.1

Equity & Liabilities (Rs. in crore)	Mar-25	Mar-24	Mar-23	Mar-22
Share Capital	13.1	12.9	3.2	3.2
Other Equity	397.1	328.8	278.1	232.5
Total Equity	410.2	341.7	281.4	235.7
Financial Liabilities				
(i) Borrowings	1.1	4.8	6.8	10.1
(ii) Lease Liabilities	198.2	181.4	151.2	111.1
(iii) Other Financial Liabilities	41.2	39.9	35.5	31.7
Provisions	3.8	4.0	3.8	3.5
Non-Current Liabilities	244.2	230.2	197.4	156.4
Financial Liabilities				
(i) Borrowings	0.3	32.7	3.3	3.4
(ii) Lease Liabilities	37.4	34.2	30.6	29.7
(iii) Trade Payables	25.6	21.8	42.5	36.7
(iv) Other Financial Liabilities	1.3	3.2	2.3	1.1
Provisions	2.3	4.9	2.6	1.8
Current tax liabilities (net)	1.9	0.5	-	-
Other current liabilities	46.0	40.8	14.5	11.4
Current Liabilities	114.8	138.1	95.8	84.0
Total Equity & Liabilities	769.2	709.9	574.5	476.1

On Consolidated Basis

## Historical Cash Flow Statement



Particulars (Rs. in crore)	FY25	FY24	FY23	FY22
Net Profit Before Tax	91.8	78.9	103.8	47.8
Adjustments for: Non-Cash Items / Other Investment or Financial Items	89.3	83.1	64.0	60.8
Operating profit before working capital changes	181.1	162.0	167.8	108.7
Changes in working capital	10.2	-81.2	-64.6	-10.6
Cash generated from Operations	191.3	80.9	103.2	98.1
Direct taxes paid (net of refund)	-25.4	-24.6	-30.8	-19.7
Net Cash from Operating Activities	165.9	56.3	72.4	78.4
Net Cash from Investing Activities	-19.7	-34.6	-19.1	-28.0
Net Cash from Financing Activities	-102.6	-27.8	-81.9	-39.0
Net Change in Cash and Cash equivalents	43.6	-6.1	-28.6	11.4
Add: Cash & Cash equivalents at the beginning of the period	1.7	7.7	36.3	24.9
Cash & Cash equivalents at the end of the period	45.2	1.7	7.7	36.3

On Consolidated Basis 40



## THANK YOU!

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